

SPEAKER BIOGRAPHY

Terry Onica

Director, Automotive, QAD Inc.



Current Responsibilities

As Director of Automotive at QAD, Terry is responsible for global marketing activities which includes strategy and positioning, product and offering, people and knowledge, and field and sales marketing support for the automotive vertical. Terry works in close concert with customers to drive best practices and earn preferred supplier status. She also is an industry leader in the development and global adoption of supply chain industry standards and best practices.

Experience

Prior to joining QAD, Terry worked at GM, Ford, and Johnson Controls. She has been immersed in the automotive supply chain and technology space throughout her entire career. Currently, Terry is an active member of the Automotive Industry Action Group (AIAG) Supply Chain Steering Committee. Terry is one of the authors of the Global Materials Management Operations Guideline/Logistics Evaluation (MMOG/LE) which is used by thousands of automotive suppliers globally. She has been awarded several times by AIAG and Odette for driving the development of global supply chain standards in the areas of assessments, key performance indicators, supplier agreements, and EDI.

She is a mentor at Wayne State University for Supply Chain students who will be first-generation graduates.

Terry has a Bachelor of Science degree in Computer Information Systems from Lawrence Technological University.

Awards

2021 Supply & Demand Chain Executive's Women in Supply Chain

2021 Women in Manufacturing Inductee to the Hall of Fame

2020 Supply & Demand Chain Executive Women in Supply Chain

2019 Supply & Demand Chain Executive Pros to Know

2018 Crain's Detroit Women in Technology

2018 Stevie Bronze Award for Women in Business

Affiliations

Automotive Industry Action Group (AIAG)

Odette International

Original Equipment Suppliers (OESA)

Japan Auto Parts Industries Association (JAPIA)